



**Partner in building durable  
and strong societies**

**(Un-Audited)  
Condensed Interim Financial Information  
for the nine months ended  
March 31, 2018**



**GHARIBWAL CEMENT LIMITED**

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# COMPANY INFORMATION

**Mr. Muhammad Tousif Peracha**  
Chief Executive Officer - Executive Director

**Mr. Abdur Rafique Khan**  
Chairman - Non Executive Director

**Mrs. Tabassum Tousif Peracha**  
Non - Executive Director

**Mr. Ali Rashid Khan**  
Non - Executive Director

**Ms. Amna Khan**  
Non - Executive Director

**Mr. Daniyal Jawaid Paracha ACA**  
Independent Director

**Mr. Muhammad Niaz Paracha**  
Non - Executive Director

**Mr. Abdul Shoeb Piracha**  
Director Commercial

**Mr. Qaseem Nametullah Siddiqi**  
Executive Director Operation

**Syed Firasat Abbas**  
General Manager Plant

**Mr. Muhammad Shamail Javed FCA**  
Chief Financial Officer & Company Secretary

**Mr. Iqbal Ahmed Rizvi FCA**  
General Manager Taxation

**Rana Muhammad Ijaz**  
General Manager Marketing

**Mr. Farukh Naveed ACA, CICA**  
Financial Controller

**Mr. Muhammad Tahir**  
Costing, Budgeting and Planning

## BOARD OF DIRECTORS



## KEY EXECUTIVE MANAGEMENT

## AUDITORS & LEGAL ADVISORS

**Kreston Hyder Bhimji & Co**  
Chartered Accountants  
Statutory Auditors

**Raja Muhammad Akram**  
Legal Advisors



## BANKERS

The Bank of Punjab  
National Bank of Pakistan  
NIB Bank Limited  
Summit Bank Limited  
Pak China Investment Company  
Bank Islami Pakistan Limited  
Saudi Pak Industrial &  
Agricultural Investment Company  
The Bank of Khyber  
Faisal Bank Limited  
Silk Bank Limited  
First Credit and Investment Bank  
Askari Bank Limited  
Meezan Bank Limited  
Allied Bank Limited  
Habib Bank Limited  
MCB Bank Limited  
United Bank Limited  
Bank Al Habib Limited



## DIRECTORS' REPORT TO THE MEMBERS

The directors of your Company are pleased to present the un-audited condensed interim financial information for the nine months ended March 31, 2018.

Your Company's sales volume increased by 24% YoY, however net sales value increased by 2% because of decline in average selling price and no clinker sales during the current period under review. Cost of production also increased due to hike in fuel prices and planned shutdown of kiln for maintenance during July 2017. This caused gross profit to decline by 29% YoY.

Summary of the financial results is given below:

		9 Months Ended 31st March			
		2018	2017	Change	% Change
Cement Dispatch	Ton	1,428,071	1,156,247	271,824	24%
Clinker Dispatch	Ton	-	162,033	(162,033)	-100%
Net sales	Million Rupees	8,512	8,370	142	2%
Gross profit	Million Rupees	2,061	2,886	(825)	-29%
EBITDA	Million Rupees	2,354	2,994	(640)	-21%
Profit before taxation	Million Rupees	1,387	2,327	(940)	-40%
Profit after taxation	Million Rupees	1,000	1,701	(701)	-41%
Earnings per share	Rupees	2.50	4.25	(1.75)	-41%

At bottom, the Company earned profit after tax amounting to Rs. 1,000 million and earnings per share reported at Rs. 2.50.

New cement mill of 250TPH started its operation under trial run. We foresee that there will be sufficient cement demand in the local market and the Company will be able to improve its financial results in future periods.

We express our gratitude for the continuous support and cooperation of our bankers and financial institutions, our dealers and customers, and other stakeholders having business relations with us. We also appreciate the loyalty, dedication and hard work of all our staff. At the end, we thank our shareholders for their confidence and faith that they have always reposed in us.

For and on behalf of Board of Directorss



MUHAMMAD TOUSIF PERACHA  
Chief Executive Officer

Lahore : April 23, 2018

# CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION (UNAUDITED)

AS AT MARCH 31, 2018

	Note	Un-Audited 31-03-18 (Rupees in 000s)	Audited 30-06-17
<b>ASSETS</b>			
<b>NON CURRENT ASSETS</b>			
Property, plant and equipment	5	19,082,831	18,677,798
Intangible asset		4,506	2,268
Long term deposits		87,535	87,535
		<u>19,174,872</u>	<u>18,767,601</u>
<b>CURRENT ASSETS</b>			
Stores, spares and loose tools		1,507,699	1,133,278
Stock in trade		144,392	624,850
Trade debts		514,091	509,006
Advances, deposits, and other receivables		721,045	456,698
Short Term Investments		20,000	20,000
Cash and bank balances		310,865	103,632
		<u>3,218,092</u>	<u>2,847,464</u>
<b>TOTAL ASSETS</b>		<u><u>22,392,964</u></u>	<u><u>21,615,065</u></u>
<b>EQUITY AND LIABILITIES</b>			
<b>SHARE CAPITAL AND RESERVES</b>			
Authorized capital 470,000,000 ordinary shares of Rs. 10 each		<u>4,700,000</u>	<u>4,700,000</u>
Issued, subscribed and paid up capital		4,002,739	4,002,739
Retained earnings		4,531,213	4,004,397
Revaluation Surplus on Property, Plant and Equipment		3,246,919	3,373,909
		<u>11,780,871</u>	<u>11,381,045</u>
<b>NON CURRENT LIABILITIES</b>			
Long term borrowings		3,131,209	3,674,294
Liabilities against assets subject to finance lease		785	1,539
Deferred taxation		2,578,578	2,190,311
Employees' retirement benefits		81,526	85,170
		<u>5,792,098</u>	<u>5,951,314</u>
<b>CURRENT LIABILITIES</b>			
Trade and other payables		3,098,191	2,676,233
Markup and profit payable		68,509	61,048
Current portion of non-current liabilities		1,109,804	830,375
Taxes and duties payable		543,491	715,050
		<u>4,819,995</u>	<u>4,282,706</u>
<b>CONTINGENCIES AND COMMITMENTS</b>	7	-	-
<b>TOTAL EQUITY AND LIABILITIES</b>		<u><u>22,392,964</u></u>	<u><u>21,615,065</u></u>



Chief Executive Officer



Chief Financial Officer



Director

## CONDENSED INTERIM STATEMENT OF PROFIT AND LOSS (UN-AUDITED)

FOR THE NINE MONTHS ENDED MARCH 31, 2018

	Note	Un-Audited		Un-Audited	
		9 Months ended 31st March 2018	2017	3 Months ended 31st March 2018	2017
		(Rupees in 000s)			
Net Sales		8,512,585	8,370,193	3,034,560	2,841,074
Cost of sales		(6,451,276)	(5,484,280)	(2,488,142)	(1,899,539)
<b>Gross Profit</b>		<b>2,061,309</b>	<b>2,885,913</b>	<b>546,418</b>	<b>941,535</b>
General and administrative expenses	(276,492)	(243,030)	(82,832)	(59,195)	
Selling and distribution expenses	(17,574)	(20,517)	(6,801)	(7,077)	
Other expenses	(101,733)	(124,294)	(18,322)	(41,982)	
Other Income	19,889	29,725	6,531	8,912	
Finance cost	(298,729)	(201,270)	(93,019)	(41,952)	
<b>Profit before taxation</b>		<b>1,386,670</b>	<b>2,326,527</b>	<b>351,975</b>	<b>800,241</b>
Taxation	(386,433)	(625,492)	(104,353)	(211,434)	
<b>Profit after taxation</b>		<b>1,000,237</b>	<b>1,701,035</b>	<b>247,622</b>	<b>588,807</b>
		(Rupees)			
Earnings per share (basic & diluted)		2.50	4.25	0.62	1.47



Chief Executive Officer



Chief Financial Officer



Director

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

FOR THE NINE MONTHS ENDED MARCH 31, 2018

	Un-Audited 9 Months ended 31st March		Un-Audited 3 Months ended 31st March	
	2018	2017	2018	2017
	(Rupees in 000s)			
Profit after taxation for the year	1,000,237	1,701,035	247,622	588,807
Other Comprehensive Income	-	-	-	-
Total comprehensive income for the period	<u>1,000,237</u>	<u>1,701,035</u>	<u>247,622</u>	<u>588,807</u>



Chief Executive Officer



Chief Financial Officer



Director

## CONDENSED INTERIM STATEMENT OF CASH FLOWS (UNAUDITED)

FOR THE NINE MONTHS ENDED MARCH 31, 2018

	Un-Audited 9 months ended 31-3-2018	Un-Audited 9 months ended 31-3-2017
(Rupees in 000s)		
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>		
Net profit before taxation	1,386,670	2,326,527
Adjustment for non-cash and other items:		
Depreciation and amortization	688,562	496,363
Finance cost	298,729	201,270
Other Income	(18,090)	(29,725)
	969,201	667,908
<b>Operating profit before working capital changes</b>	<b>2,355,871</b>	<b>2,994,435</b>
Changes in working capital:		
Stores, spares and loose tools	(374,421)	(216,129)
Stock in trade	480,458	(49,168)
Trade debts	(5,085)	(63,873)
Advance, deposits and other receivables	(252,331)	72,621
Trade and other payables	450,915	683,214
Long term deposits	-	(22)
Taxes & duties	408,413	(15,453)
	707,950	411,190
<b>Cash inflow from operation</b>	<b>3,063,820</b>	<b>3,405,625</b>
Finance cost paid	(232,341)	(233,923)
Income tax paid	(578,138)	(277,873)
<b>Net cash inflow from operating activities</b>	<b>2,253,341</b>	<b>2,893,829</b>
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>		
Fixed capital expenditure	(1,037,743)	(2,892,362)
Markup received from Balochistan Glass Limited (related party)	6,074	14,462
Advance returned by Balochistan Glass Limited (related party)	-	105,545
<b>Net cash outflow from investing activities</b>	<b>(1,031,669)</b>	<b>(2,772,355)</b>
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>		
Repayment of long term borrowings	(443,546)	(257,460)
Proceeds of long term borrowings	119,499	346,148
Payment of finance lease	(860)	(553)
Dividend paid	(689,531)	(452,410)
<b>Net cash outflow from financing activities</b>	<b>(1,014,439)</b>	<b>(364,275)</b>
<b>Net (decreased)/increase in cash and cash equivalents</b>	<b>207,233</b>	<b>(242,801)</b>
<b>Cash and cash equivalents at beginning of the period</b>	<b>123,632</b>	<b>489,096</b>
<b>Cash and cash equivalents at end of the period</b>	<b>330,865</b>	<b>246,295</b>



Chief Executive Officer



Chief Financial Officer



Director



## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

FOR THE NINE MONTHS ENDED MARCH 31, 2018

	Share Capital	Retained Earnings	Revaluation Surplus	Total
	(Rupees in 000s)			
Balance as at June 30, 2016	4,002,739	2,559,381	3,508,947	10,071,067
Total Comprehensive income for 9 months ended 31-03-2017	-	1,701,035	-	1,701,035
Final cash dividend @ 10% for the year ending 30-06-2016	-	(400,274)	-	(400,274)
Interim cash dividend @ 15% for the year ended 30-06-2017	-	(600,411)	-	(600,411)
Realization of revaluation surplus on PPE through depreciation (net of deferred tax)	-	128,801	(128,801)	-
Balance as at 31-03-2017	4,002,739	3,388,532	3,380,146	10,771,417
Total Comprehensive income for 3 months ended 30-06-2017	-	572,755	36,873	609,628
Realization of revaluation surplus on PPE through depreciation (net of deferred tax)	-	43,110	(43,110)	-
Balance as at 30-06-2017	4,002,739	4,004,397	3,373,909	11,381,045
Final cash dividend @ 15% for the year ended 30-06-2017	-	(600,411)	-	(600,411)
Total Comprehensive income for 9 months ended 31-03-2018	-	1,000,237	-	1,000,237
Realization of revaluation surplus on PPE through depreciation (net of deferred tax)	-	126,990	(126,990)	-
<b>Balance as at 31-03-2018</b>	<b>4,002,739</b>	<b>4,531,213</b>	<b>3,246,919</b>	<b>11,780,871</b>



Chief Executive Officer



Chief Financial Officer



Director

# NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

FOR THE NINE MONTHS ENDED MARCH 31, 2018

## 1. LEGAL STATUS AND OPERATIONS

The Company was incorporated in Pakistan on December 29, 1960 as a Public Limited Company; its shares are quoted on Pakistan Stock Exchange. It is principally engaged in production and sale of cement. The registered office of the Company is situated at 1st Floor, Pace Tower, 27-H, College Road, Gulberg-II, Lahore.

## 2. STATEMENT OF COMPLIANCE

This condensed interim financial information is un-audited and has been prepared in accordance with International Financial Reporting Standard 'IAS-34 - Interim Financial Reporting'. This information is being submitted to the shareholders as required by Section 237 of the Companies Act 2017.

These condensed interim financial statements do not include all the information and disclosures required in the annual audited financial statements, and should be read in conjunction with the Company's annual audited financial statements for the year ended June 30, 2017.

## 3. STATEMENT OF CONSISTENCY IN ACCOUNTING POLICIES

The accounting policies and methods of computation adopted for the preparation of this condensed interim financial information are the same as those applied in preparation of financial statements of the company for the year ended June 30, 2017.

## 4. SIGNIFICANT ESTIMATES

The preparation of this condensed interim financial information requires management to make judgements, estimates and assumptions that effected the application of accounting policies and the reported amounts of assets, liabilities, income and expenses and related disclosures at the date of the financial information. Actual results may differ from those estimates. In preparing the condensed interim financial information, the significant judgements made by management in applying accounting policies, key estimates and uncertainty includes:

- depreciation method, residual values and useful life of depreciable assets;
- taxation;
- staff retirement benefits;.

	Note	Un-Audited 31-03-18 (Rupees in 000s)	Audited 30-06-17
<b>5. PROPERTY, PLANT AND EQUIPMENT</b>			
Operating fixed assets	5.1	16,792,546	16,978,605
Capital work in progress		2,290,285	1,699,193
		<u>19,082,831</u>	<u>18,677,798</u>
<b>5.1 OPERATING FIXED ASSETS</b>			
Book value - opening balance		16,978,605	12,410,236
Additions during the period/year		431,539	480,786
Deletion during the period/year		-	(286)
Revaluation surplus arose during the period/year		-	49,727
Transferred from capital work in progress		70,003	4,750,966
		<u>17,480,147</u>	<u>17,691,429</u>
Depreciation for the period/year		<u>(687,601)</u>	<u>(712,824)</u>
Book value - closing balance		<u>16,792,546</u>	<u>16,978,605</u>

## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

FOR THE HALF YEAR ENDED DECEMBER 31, 2017

6. This includes short term advance of Rs. 249.986 million (30-06-2017: Rs. 249.986 million) given to Balochistan Glass Limited (related party) under approval of section 208 of the Companies Ordinance, 1984. This further includes accrued markup on this advance amounting to Rs. 11.996 million (30-06-2017: Rs. Nil). Total markup income of Rs. 18.090 million (for 9 months ended 31-03-2017: Rs. 17.768 million) has been booked for the nine months ended March 31, 2018 and included in other income.

### 7. CONTINGENCIES AND COMMITMENTS

There is no change in the status of contingencies and commitments as reported in the annual financial statements of the company for the year ended June 30, 2017.

Note	Un-Audited 31-03-18 (Rupees in 000s)	Audited 30-06-17
Commitments		
Against supply of plant and machinery	-	356,347
Against supply of stores, spares and loose tools under letters of credit	-	370,925
	<u>-</u>	<u>727,272</u>

8. There are no significant transactions with related parties during the period under review, except those disclosed in this condensed interim financial information.
9. The condensed interim financial information has been approved by the Board of Directors for issue on April 23, 2018.
10. Figures in this information are rounded off to the nearest thousand rupees.



Chief Executive Officer



Chief Financial Officer



Director

## ڈائریکٹرز کی رپورٹ

کمپنی کے ڈائریکٹرز 31 مارچ 2018ء کے اختتام پر مالی سال کے پہلے نو مہینے کی غیر آڈٹ شدہ مختصر عبوری مالیاتی معلومات بخوشی پیش کرتے ہیں۔

آپ کی کمپنی کی فروخت کی مقدار میں 24 فیصد اضافہ ہوا ہے۔ تاہم اوسط فروخت کی قیمت میں کمی ہوئی اور جائزہ لینے کی مدت کے دوران کلنکر کی کوئی فروخت نہیں کی گئی تھی۔ اس کے نتیجے میں خالص فروخت آمدنی میں 1 فیصد اضافہ ہوا۔ ایندھن کی قیمتوں میں اضافے اور جولائی 2017 کے دوران بحالی کی منصوبہ بندی کے تحت پیداوار کی بندش کی وجہ سے پیداواری لاگت میں اضافہ ہوا۔ اس کے نتیجے میں مجموعی منافع کی وجہ سے 29 فیصد سالانہ کمی ہوئی۔

مالیاتی نتائج کا خلاصہ درج ذیل ہے۔

فیصد	نو مہینے مورخہ 31 مارچ		ٹن	ٹن	
	2017	2018			
24%	271,824	1,156,247	1,428,071		سیمنٹ ترسیل
-100%	(162,033)	162,033	-		کلنکر ترسیل
2%	142	8,370	8,512		خالص فروخت
-29%	(825)	2,886	2,061		مجموعی منافع
-21%	(640)	2,994	2,354		ٹیکس انٹرسٹ اور فرسودگی سے قبل منافع
-40%	(940)	2,327	1,387		ٹیکس سے قبل منافع
-41%	(701)	1,701	1,000		ٹیکس کے بعد منافع
-41%	(1.75)	4.25	2.50		ٹی شیئر منافع

کمپنی نے ٹیکس کے بعد 1,000 ملین روپے منافع حاصل کیا اور ٹی شیئر منافع 2.50 روپے ہوا۔

250TPH کی نئی سیمنٹ کی چکی اس وقت آزمائشی پیداوار کے مرحلے میں ہے۔ ہم یہ پیش گوئی کرتے ہیں کہ مقامی بازار میں سیمنٹ کافی طلب ہوگی اور کمپنی مستقبل کے دوران میں اپنے مالی نتائج کو بہتر بنانے کے قابل ہوگی۔

ہم مسلسل حمایت اور تعاون کے لیے ہمارے بٹلوں اور دوسرے مالیاتی اداروں، ڈیلروں اور گاہکوں اور دیگر اسٹیک ہولڈرز جن کا ہمارے ساتھ کا اور باری تعلق ہے، دل کی گہرائیوں سے شکریہ ادا کرتے ہیں۔ ہمارے تمام عملے کی وابستگی، لگن اور محنت بھی دلی تعریف کے لائق ہے۔

آخر میں معزز اراکین ہم آپ کے اس اعتماد اور یقین کے دل کی گہرائیوں سے ممنون ہیں جو آپ نے ہمیشہ سے ہم پر کیا۔

منجانب بورڈ آف ڈائریکٹرز



محمد توفیق پراچہ

چیف ایگزیکٹو آفیسر

لاہور

23 اپریل 2018ء

## سرمایہ کاری کی آگاہی کے لیے انقلابی اقدام



### جہاں رہیے، آگاہ رہیے

SECP کی جانب سے پیش ہے "میں پونجی" ایک ایسا ویب پورٹل جو آگاہ سرمایہ کاری سے متعلق ہر قسم کی معلومات فراہم کرتا ہے، تاکہ آپ ایک ایسی سرمایہ کاری کا فیصلہ کر سکیں۔ میں پونجی میٹیلنگز ریفرنس ٹیبلنگ سروسز، کیپٹل مارکیٹ، لیونگ کمپنیز اور انوشٹمنٹ بینک وغیرہ میں سرمایہ کاری سے متعلق آپ کے سوالات کے جوابات فراہم کرتا ہے، اور ساتھ ہی آن لائن ٹولز کے ذریعے کمپلی ٹی گمیل میں منافع بخش سرمایہ کاری کے سلسلے میں آگاہ رہنمائی بھی فراہم کرتا ہے۔


مفت آن لائن ٹولز:

- سکیم میٹر
- باک ٹریڈنگ
- ریٹک پروفاکٹر
- ٹریڈ سینٹر
- کیکولایٹر
- نیڈز لیوسٹر

کھیل ہی کھیل  
میں سیکھیں  
سرمایہ کاری کا پسند



Jama Punji is an Investor  
Education Initiative of  
Securities and Exchange  
Commission of Pakistan



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