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Company Information

BOARD OF DIRECTORS:	Chairman & CEO	Directors	
	Mr. Muhammad Tousif Peracha	Mr. Abdur Rafique Khan Mrs. Tabassum Tousif Peracha Mr. Mustafa Tousif Ahmed Paracha Mr. Ali Rashid Khan Mr. Khalid Siddique Tirmzi Mr. Muhammad Rahman	
AUDIT COMMITTEE	Chairman Mrs. Tabassum Tousif Peracha	Members Mr. Mustafa Tousif Ahmed Paracha Mr. Ali Rashid Khan	
HRR COMMITTEE	Chairman Mr. Mustafa Tousif Ahmed Paracha	Members Mr. Ali Rashid Khan Mr. Muhammad Rahman	
CFO & COMPANY SECRETARY	Mr. Muhammad Shamail Javed ACA		
CHIEF ACCOUNTANT	Mr. Farukh Naveed		
EXTERNAL AUDITORS	Hyder Bhimji & Co. Chartered Accountants		
INTERNAL AUDITORS	Aftab Nabi & Co. Chartered Accountants		
LEGAL ADVISOR	Raja Muhammad Akram		
BANKERS TO THE COMPANY	Allied Bank Limited Askari Bank Limited Faysal Bank Limited First Credit and Investment Bank Habib Bank Limited KASB Bank Limited MCB Bank Limited Mcezan Bank Limited National Bank of Pakistan NIB Bank Limited Saudi Pak Industrial & Agricultural Investment Company Silk Bank Limited The Bank of Khyber The Bank of Punjab United Bank Limited		
REGISTERED & HEAD OFFICE	E 28-B/III, Gulberg III, P.O. Box 1285, Lahore. UAN: 042 - 111-210-310, Fax: 042 - 35871039 & 59 E-mail: info@gharibwalcement.com www.gharibwalcement.com		
WORKS	Ismailwal, Distt. Chakwal		
SHARES REGISTRAR	Corplink (Pvt.) Limited Shares Registr Wings Arcade, 1-K, Commercial, Moc Tel: 042-35916714		

Directors' Report to the Members

The directors of your Company are pleased to present the un-audited condensed interim financial information for the nine months ended March 31, 2014.

During the 3rd quarter ended March 31, 2014, the cement industry of Pakistan has posted a meagre growth of 0.77% (local market posted positive growth of 2.11%; whereas export posted negative growth of 3.81%) compared with the same period during last fiscal year. Whereas industry has posted slight growth of 0.96% for the nine months ended March 31, 2014 compared with the same period of the last year. The export to Afghanistan is declining gradually due to slow pace of new project developments in Afghanistan and import of cement from Iran.India is also experiencing economic slowdown resulting in reduction in cement demand.We hope that cement demand in local market will grow mainly due to spending by government on infrastructure projects and this will impact positively on GCL.

Your Company has posted satisfactory growth in dispatches of 10% and 18% for the 3rd quarter & nine months period respectively. Člinker capacity utilization increased from 47% to 52% for the nine months period. Net sales revenue increased by 21% and 29% for the 3rd quarter and nine months period over the corresponding periods of the last year resulting in growth of GP by 76% and 50% for the 3rd quarter and nine months period.

	Nin	e months en	ided March		3r	d Quarter end	ed March	
Particulars	2014	2013	Variano	e	2014	2013	Variar	ice
		-Rs. '000		% age		Rs. '000-		% age
Net sales	5,904,738	4,568,634	1,336,104	29%	2,142,207	1,777,618	364,589	21%
Gross profit	1,735,348	1,154,935	580,413	50%	597,478	338,781	258,697	76%
Operating profit	1,528,925	1,009,909	519,016	51%	518,176	292,084	226,092	77%
Profit before taxation	1,074,326	544,461	529,866	97%	383,532	188,057	195,475	104%
Profit after taxation	1.015.196	518.898	496.298	96%	361.947	178.519	183,428	103%

At bottom end, your Company managed to earn a net profit of Rs. 1,015 million and Rs. 361 million during the nine month's period and 3rd quarter respectively which showed respective growth of 96% and 103% over the corresponding periods of the last financial year. The net profit remained below than budgeted mainly because of gas shut down in winter season and retrospectively charging of GIDC by SNGPL. EPS increased from Rs. 1.30 to Rs. 2.54 for the nine months period.

We express our gratitude for the continuous support and cooperation of our bankers and financial institutions, our dealers and customers, and other stakeholders having business relations with us. We also appreciate the loyalty, dedication and hard work of all our staff. At the end, we thank our shareholders for their confidence and faith that they have always reposed in us.

For and on behalf of the Board of Directors

MUHAMMAD TOUSIF PERACHA (Chief Executive Officer)

Lahore: April 30, 2014

Condensed Interim Balance Sheet (un-audited) As at March 31, 2014

	Note	Un-audited 31-03-2014	Audited <u>30-06-2013</u> (Rupees in t	housand)
ASSETS				
NON CURRENT ASSETS				
property, plant and equipments Deferred tax assets Long term deposits	5	11,417,638 142,761 79,956	11,476,898 142,761 72,456	
		11,640,355	11,692,116	
CURRENT ASSETS				
Stores, spares and loose tools Stock in trade Trade debtors Advances, deposits and prepayments Cash and bank balances		804,287 174,553 193,054 193,855 63,887 1,429,637	661,055 167,019 188,929 170,114 22,718 1,209,835	
Non current assets held for sale	6	-	-	

13,069,992 12,901,950

Muhammad Tousif Peracha Chief Executive Officer

4 Gharibwal Cement Limited

Condense	d Interio	n Ralanc	o Shoot	(un-audited)
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Note	Un-audited <u>31-03-2014</u>	Audited 30-06-2013 (Rupees in tho	usa
EQUITY AND LIABILITIES		. 1	
EQUITY			
Authorized capital 470 million ordinary shares of Rs. 10 each	4,700,000	4,700,000	
Issued, subscribed and paid up capital	4,002,740	4,002,740	
General Reserve Accumulated losses	332,000 (1,599,317)	332,000 (2,671,644)	
Accumulated losses	(1,399,317)	(2,071,044)	
	2,735,423	1,663,096	
Surplus on revaluation of property, plant and equipments	2,213,639	2,270,769	
	4,949,061	3,933,865	
NON CURRENT LIABILITIES			
Redeemable capital	129,896	199,840	
Long term borrowings	2,571,632	3,756,562	
Deferred income	212,004	212,004	
Deferred liabilities	1,630,336	1,803,180	
	4,543,869	5,971,587	
CURRENT LIABILITIES			
Trade and other payable	850,646	862,652	
Markun and profit payable	708.625	590.944	
Markup and profit payable Short term borrowings	495,421	465,801	
Current portion of non current liabilities	935.107	770.791	
Taxes and duties payable	587,264	306,310	
	3,577,062	2,996,499	
COMMITMENTS AND CONTIGENCIES 7			
	13,069,992	12,901,950	

The annexed notes form an integral part of this condensed interim financial information.

Abdur Rafique Khan Director

$Condensed\,Interim\,Profit\,and\,Loss\,Account\,(un-audited)$

For the nine months period ended March 31, 2014

No	ote 2014	s ended March 2013 n thousand)	2014	ended March 2013 thousand)
Net sales Cost of sales	5,904,738 (4,169,390)	4,568,634 (3,413,699)	2,142,207 (1,544,729)	1,777,618 (1,438,837)
Gross profit	1,735,348	1,154,935	597,478	338,781
Administration and general expenses Selling and distribution expenses Other operating expenses Other income	(132,161) (20,607) (55,256) 1,600	(99,712) (11,829) (34,566) 1,080	(54,498) (9,055) (16,776) 1,026	(31,406) (3,574) (12,283) 566
	(206,424)	(145,027)	(79,303)	(46,697)
Operating profit	1,528,925	1,009,909	518,176	292,084
Finance cost	(454,598)	(465,448)	(134,643)	(104,027)
Profit before taxation	1,074,326	544,461	383,532	188,057
Current taxation	(59,131)	(25,563)	(21,586)	(9,538)
Profit after taxation	1,015,196	518,898	361,947	178,519
Other comprehensive income for the period	-	-	-	-
Total comprehensive income for the period	1,015,196	518,898	361,947	178,519
Earning per share (Rupees)	2.54	1.30	0.91	0.45

The annexed notes form an integral part of this condensed interim financial information.

Muhammad Tousif Peracha Chief Executive Officer

Condensed Interim Cash Flow Statement (un-audited) For the nine months period ended March 31, 2014

For the nine months period ended March 31, 2014	Nine months	ended March
	2014	2013
	(Rupees in	thousand)
CASH FLOW FROM OPERATING ACTIVITIES	. 1	
Profit before taxation	1,074,326	544,460
Depreciation	302,462	253,942
Finance cost	454,598	462,975
	757,061	716,917
Operating profit before working capital changes	1,831,387	1,261,377
Net change in working capital		
Stores, spares and loose tools	(143,232)	(61,932)
Stock in trade Trade debtors	(7,534)	(43,466)
Advances, deposits and prepayments	(4,126) (23,742)	(30,900) 99,980
Trade and other payable	(42,335)	(207,723)
Full-mo	(220,969)	(244,041)
Cash inflow from operation	1,610,418	1,017,336
Finance cost	(242,859)	(529,382)
Taxes and duties - net	(5,981)	(170,938)
Long term deposits - net	(7,500)	4,876
Net cash inflow from operating activities	1,354,078	321,892
CASH FLOW FROM INVESTING ACTIVITIES		
Capital expenditures	(243,202)	(134,339)
Net cash outflow in investing activities	(243,202)	(134,339)
CASH FLOW FROM FINANCING ACTIVITIES		
Redeemable capital	(13,522)	- (227 222)
Long term borrowings	(290,350)	(207,926)
Directors' loan Finance leases	(782,856)	760
Short term borrowings - net	(12,600) 51,646	(5,400) 95,517
Cash outflow in financing activities	(1,047,682)	(117,049)
Net decrease in cash and cash equivalent	63,195	70,504
Cash and cash equivalent	03,133	70,304
At the beginning of the period	692	16760
At the close of the period	63,887	87,264

The annexed notes form an integral part of this condensed interim financial information.

Chief Executive Officer

$Interim Condensed Statement \ of \ Changes \ in \ Equity (un-audited)$

For the nine months period ended March 31, 2014

Share Capital	General Reserve	Accumulated Loss	Total
(Rupees in	thousand)	
4,002,739	332,000	(3,794,382)	540,357
-	-	518,898	518,898
-	-	53,461	53,461
4,002,739	332,000	(3,222,024)	1,112,716
-	-	531,648	531,648
-	-	18,733	18,733
4,002,739	332,000	(2,671,643)	1,663,096
-	-	1,015,196	1,015,196
-	-	57,130	57,130
4,002,739	332,000	(1,599,317)	2,735,422
	Capital (4,002,739 4,002,739 - 4,002,739	Capital Reserve (Rupees in 4,002,739 332,000 4,002,739 332,000 4,002,739 332,000	Capital Reserve Loss (Rupees in thousand) 4,002,739 332,000 (3,794,382) - - 518,898 - - 53,461 4,002,739 332,000 (3,222,024) - - 531,648 - - 18,733 4,002,739 332,000 (2,671,643) - - 1,015,196 - - 57,130

The annexed notes form an integral part of this condensed interim financial information.

Muhammad Tousif Peracha **Chief Executive Officer**

Notes to the Condensed Interim Financial Information (un-audited)

For the nine months period ended March 31, 2014

LEGAL STATUS AND OPERATIONS

The Company was incorporated in Pakistan on December 29, 1960 as a Public Limited Company; its shares are quoted on Karachi and Lahore Stock Exchanges. It is principally engaged in production and sale of cement. The registered office of the Company is situated at 28 B III, Gulberg, Lahore.

STATEMENT OF COMPLAINCE

This condensed interim financial information is un-audited and has been prepared in accordance with International Financial Reporting standard 'IAS-34 - Interim Financial Reporting' and should be read in conjunction with the Annual Financial Report for the year ended June 30, 2013. This information is being submitted to the shareholders as required by Section 245 of the Companies Ordinance, 1984.

STATEMENT OF CONSISTENCY IN ACCOUNTING POLICIES

The accounting policies and methods of computation adopted for the preparation of this condensed interim financial information are the same as those applied in preparation of financial statements of the company for the year ended June 30, 2013.

SIGNIFICANT ESTIMATES

The preparation of this condensed interim financial information requires management to make judgements, estimates and as sumptions that effected the application of accounting policies and the reported amounts of assets, liabilities, income and expenses and related disclosures at the date of the financial information. Actual results may differ from those estimates. Inpreparing the condensed interim financial information, the significant judgements made by management in applying accounting policies, key estimates and uncertainty includes:

- depreciation method, residual values and useful life of depreciable assets;
- taxation;
- staff retirement benefits;

		Un-audited <u>31-03-2014</u>	Audited 30-06-2013 (Rupees in th	ousand)
5.	PROPERTY, PLANT AND EQUIPMENT		•	
	Operating fixed assets	11,027,938	11,036,096	
	Capital work in progress	389,699	440,802	
		11,417,637	11,476,898	

Reconciliation of operating fixed assets	(Rupees in thousand)
Balance as at June 30, 2013	11,036,096
Additions Transfer from capital work in progress	5,459 288,845
1 1 0	11,330,401
Depreciation	(302,462)
Balance as at March 31, 2014	11,027,938

- These represent the left over parts of the old plant which were classified as non-current asset sheld forsales. Thought here are active buyers for the separt show ever the technical team of the plant recommended touse these parts internally for the parts and accordingly these are re-classified as stores and spares items.
- 7. There is no change in the status of contingencies and commitments as reported in annual financial statements of the company for the year ended June 30, 2013. However during the period, commerial banks have issued bank guaranttees amounting to Rs. 155 million to SNGP Lon behalf of the Company. Another bank has issued performance guaranttee equalent to US\$
- 8. There are no significant transactions with related parties during the period under review.
- 9. The condensed interim financial information has been approved by the Board of Directos for issue on April 30, 2014.
- Corresponding figures have been regrouped where ever required; however no material regrouping has been made except for as described in note 6. Figures in this information are rounded off to nearest thousand rupees.

Muhammad Tousif Peracha Chief Executive officer

Abdur Rafique Khan Director





