





**GHARIBWAL CEMENT LIMITED** 

# **Company Profile**

#### **BOARD OF DIRECTORS**

Mr. Mohammad Tousif Peracha Chairman & Chief Executive

Mr. A. Rafique Khan

Mrs. Tabassum Tousif Peracha

Mr. A. Shoeb Piracha Director

Mr. M. Saleem Peracha

Mr. M. Ishaque Khokhar

Mr. Aameen Taqi Butt

#### **BANKERS**

Saudi Pak Commercial Bank Ltd.

The Bank of Punjab National Bank of Pakistan United Bank Limited MCB Bank Limited. Citibank N.A Bolan Bank Limited

PICIC Commercial Bank Limited Prime Commercial Bank Limited

The Bank of Khyber KASB Bank Ltd.

Habib Bank Limited

## REGISTERED OFFICE

3-A/3, Gulberg III, Lahore

Tel: 042-5871057-58 Fax: 042-5871056

E-mail: info@gharibwalcement.com

#### WORKS

Ismailwal, Distt, Chakwal

**COMPANY WEBSITE** 

www.gharibwalcement.com

#### AUDIT COMMITTEE

Mrs. Tabassum Tousif Peracha Chairperson and Member

Mr. Aameen Taqi Butt Member

Mr. M. Saleem Peracha

# Member

CHIEF FINANCIAL OFFICER Mr. Iqbal Ahmad Rizvi

# COMPANY SECRETARY

Mr. Abbas Rashid Siddiqi

# **AUDITORS**

M/s. Viqar A. Khan Chartered Accountants

## INTERNAL AUDITORS

M/s. Aftab Nabi & Co. Chartered Accountants

#### LEGAL ADVISOR

M/s. Bandial & Associates, Lahore

# SHARES REGISTRAR

M/s. Corplink (Pvt.) Ltd. Share Registrar, Wings Arcade,

1-K, Commercial, Model Town, Lahore. Tel: 042-5887262, 5839182

Fax: 042-5869037

# Directors' Report to the Members

On behalf of the Board of Directors, I am pleased to present the financial results (un-audited) of Gharibwal Cement Limited for the First Quarter ended on September 30, 2006.

The 1st Quarter data for Production and Despatches is compiled as under :-

	1st Quarter Ended		
	September 2006	September 2005	
	(Tonnes)	(Tonnes)	
Clinker Production	93,455	105,930	
(Capacity Utilisation)	69.23%	78.50%	
Cement Production	93,505	112,390	
Despatches	92,035	111,184	

Your Company has suffered Loss before Taxation of Rs. 53.974 million for the 1st Quarter under review as against Profit before Taxation of Rs. 63.507 million for the corresponding quarter of 2005. Similarly, the Loss After Taxation of the Company for the 1st Quarter under review stands at Rs. 55.741 million as compared to Profit After Taxation of Rs. 61.455 million achieved by the Company during the previous comparable quarter.

The Net-Retention Price of the Company has reduced by Rs. 478.00 per metric ton of cement during the Sept. 2006 ended quarter due to continued decline in market prices. Similarly, the fuel costs have also increased by Rs. 290.00 per metric ton of cement during the quarter under review. All three factors i.e. low capacity utilisation, decline in market rates and increase in fuel costs has resulted into loss for the quarter under review.

In terms of corporate developments, as already informed in our Annual Report 2006, the Private Placement (Pre-IPO) offering of the Term Finance Certificates (TFCs) amounting to Rs. 240 million was concluded during the quarter under review. The total TFC amounts to Rs. 500 million including a green shoe option of Rs. 100 million. The remaining TFC portion is in-process.

The management assures the stakeholders that the Company's entire resources have been assembled on a one-point agenda to ensure that the new cement plant having a capacity of 6,700 metric tonnes per day (clinker) starts full-scale commercial production by July 2007.

The Board of Directors take this opportunity to thank our customers, dealers, suppliers, executives, staff and workers for their valued co-operation and efforts towards the wellbeing of the Company. A mark of gratitude is also registered for the financial institutions.

Lahore: October 30, 2006

For and on behalf of the Board of Directors.

# **Balance Sheet**

SHARE CAPITAL AND RESERVES	September 30 2006 (Rupees in	June 30 2006 thousand)
SHAKE CALITAL AND RESERVES		
Authorised 250,000,000 Ordinary Shares of Rs.10 each	2,500,000	2,500,000
Issued, subscribed & paid up share capital General reserve Accumulated loss	1,718,764 332,000 (71,039)	1,718,764 332,000 (15,298)
NET EQUITY	1,979,725	2,035,466
SURPLUS ON REVALUATION OF FIXED ASSETS	1,106,774	1,108,540
LONG TERM LOANS, FINANCES & OTHER PAYABLES	295,966	87,077
LONG TERM FOREIGN CURRENCY LOANS & OTHER PAYABLES	181,413	178,578
LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE	179,318	183,754
DEFERRED LIABILITIES Accumulated compensated absences Deferred Dues - Ex-Staff	17,002 1,944	16,586 1,944
	18,946	18,530
LONG TERM DEPOSITS FROM CUSTOMERS	1,300	1,310
CURRENT LIABILITIES Trade and other payables Accrued interest / markup Short term loans and finances Current portion of non-current liabilities Taxes and duties	581,499 12,246 521,583 86,691 61,347	341,265 14,886 218,117 75,452 39,119
	1,263,366	688,839
CONTINGENCIES AND COMMITMENTS	-	-
TOTAL LIABILITIES	5,026,808	4,302,094

The annexed notes form an integral part of these financial statements.

A. SHOEB PIRACHA Director

# as at September 30, 2006 (Un-audited)

NON CURRENT ASSETS	September 30 June 30 2006 2006 (Rupees in thousand)	
PROPERTY, PLANT AND EQUIPMENT Operating fixed assets Capital work in progress Store held for capital expenditure	2,508,713 1,222,326 74,663 3,805,702	2,520,975 848,601 74,663 3,444,239
INVESTMENTS	963	963
LONG TERM LOANS AND ADVANCES	1,111	6,673
LONG TERM DEPOSITS AND PREPAYMENTS	1,351	1,366
DEFERRED COST	49,192	54,192
CURRENT ASSETS Store, spare and loose tools Stock in trade Loans, advances, deposits, prepayments Trade deposits and short term prepayments Accrued interest Other receivables Short term investment Cash and bank balances	189,217 134,524 488,660 25,753 4,036 18,347 161,524 146,428	209,505 135,723 101,304 25,136 4,036 471 161,524 156,962 794,661
TOTAL ASSETS	5,026,808	4,302,094

# Profit and Loss Account

For The Quarter Ended September 30, 2006 (Un-audited)

September 30 September 30 2006 2005 (Rupees in thousand)

SALES - NET COST OF SALES	292,091 306,303	405,988 324,967
GROSS PROFIT / (LOSS)	(14,212)	81,021
OPERATING EXPENSES GENERAL & ADMINISTRATIVE SELLING & DISTRIBUTION OTHER CHARGES	13,471 545 2,864	18,332 2,047 2,290
	16,880	22,669
OPERATING PROFIT / (LOSS)	(31,092)	58,352
OTHER OPERATING INCOME	891	12,205
	(30,201)	70,557
FINANCE COST	23,773	7,050
PROFIT / (LOSS) BEFORE TAXATION	(53,974)	63,507
TAXATION -Current	1,767	2,052
PROFIT / (LOSS) - AFTER TAXATION	(55,741)	61,455
EARNING / (LOSS) PER SHARE (RUPEES)	(0.0003)	0.6500

A. SHOEB PIRACHA Director

# Cash Flow Statement For The Quarter Ended September 30, 2006 (Un-audited) September 30 September 30

	September 30 2006 (Rupees in	2005	
NET CASH INFLOW / (OUTFLOW) FROM OPERATING ACTIVITIES (note 'A')	141,408	55,109	
CASH FLOW FROM INVESTING ACTIVITIES Fixed capital expenditure Short term investment Interest on bank deposits received	(361,463 - 891	(291,212) 50,000 2,800	
NET CASH (OUTFLOW) FROM INVESTING ACTIVITIES	(360,572)	(238,412)	
CASH FLOW FROM FINANCING ACTIVITIES Right share issued Long term loans and finances - net Lease finances - net Short term finances - net Financial charges paid	211,723 6,803 11,238 (21,135)	490,472 (14,004) (548) 11,863 (19,107)	
NET CASH INFLOW FROM FINANCING ACTIVITIES	208,629	468,676	
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	(10,534)	285,373	
CASH AND CASH EQUIVALENTS - At the beginning of the period	156,962	317,161	
CASH AND CASH EQUIVALENTS - At the end of the period	146,428	602,534	
NOTE 'A'			
CASH FLOW FROM OPERATING ACTIVITIES Profit for the period-before taxation Adjustments for:	(53,974)	63,507	
Depreciation Financial Charges Interest on bank deposits Exchange fluctuation loss/(gain) Amorization of discount on issue of shares	14,400 23,773 (8,808) 2,835 5,000	13,026 5,487 (8,212) (2,335) 5,041	
	(16,774)	76,514	
Long term liabilities Taxes and duties	5,984 123,714	(247) 160,818	
CASH FLOW FROM OPERATING ACTIVITIES - Before working capital changes	112,924	237,085	
(Increase)/Decrease in current assets:     Stores, spares and loose tools     Stock-in-trade     Advances, deposits, prepayments and other receivables - net Increase/(Decrease) in creditors, accruals and other liabilities	20,288 1,199 (405,847) 514,330 129,970	(17,876) (16,307) 23,180 109 (10,894)	
CASH FLOW FROM OPERATING ACTIVITIES - Before taxation	242,894	226,191	
Taxes and duties paid	(101,486)	(171,082)	
NET CASH INFLOW FROM OPERATING ACTIVITIES - After taxation	141,408	55,109	

# Statement of Changes in Equity For The Quarter Ended September 30, 2006 (Un-audited)

Particulars	Share Capital	Shares Subscription Money	Reserve	Accumulated Profit/(Loss)	Total
	(Rupees in thousand)				
Balance as at June 30, 2005	368,764	859,528	332,000	0 (445,549)	1,114,743
Profit for the period (July 01, 2005 to Sep. 30, 2005)	-	-	-	61,455	61,455
Share subscription money	-	490,472	-	-	490,472
Issue of ordinary shares	1,350,000	(1,350,000)	-	-	-
Surplus on revaluation of fixed assets transferred to retained earning depreciated in : - Current period	-	-	-	3,120	3,120
Balance as at September 30, 2005	1,718,764		332,000	0 (380,974)	1,669,790
Profit for the period (Oct. 01, 2005 to June 30, 2006)	-	-	-	105,700	105,700
Share subscription money	-	-	-	-	-
Issue of ordinary shares	-	-	-	-	-
Surplus on revaluation of fixed assets transferred to retained earning depreciated in : - Current period	-	-	-	4,567	4,567
Deferred Tax on incremental surplu	ıs -	-	-	255,409	255,409
Balance as at June 30, 2006	1,718,764	-	332,000	0 (15,298)	2,035,466
Loss for the period (July 01, 2006 to Sep. 30, 2006)	-	-	-	(55,741)	(55,741)
Balance as at September 30, 2006	1,718,764	-	332,000	0 (71,039)	1,979,725

A. SHOEB PIRACHA Director

# Notes to the Accounts

# For The Quarter Ended September 30, 2006 (Un-audited)

1. The Accounting Policies adopted in these quarterly accounts are the same as those applied in the preparation of the preceding annual published accounts.

September 30	September 30
2006	2005
(Rupees in	thousand)

## 2. COST OF SALES

Raw materials consumed	13,185	25,834
Packing material consumed	11,202	19,926
Stores and spares consumed	2,851	7,657
Salaries, wages and benefits	13,743	21,671
Sui gas consumption - Kiln	107,473	158,824
Sui gas consumption - Power Plant / F.Oil	39,513	57,212
Coal consumption - Kiln	89,067	19,326
Rent, rates and taxes	28	2,583
Repair and maintenance	3,125	9,312
Establishment charges	-	-
Insurance	578	933
Vehicle running & travelling	581	4 000
Other expenses	414	1,090
Depreciation	13,725	12,350
	295,485	336,718
Adjustment of work-in-process		
Opening	102,991	13,595
Closing	(93,431)	(12,250)
Closing	(00,101)	(12,200)
	9,560	1,345
Cost of goods manufactured	305,045	338,063
Adjustment of finished goods		
Opening stock	26.180	5.490
Closing stock	(24,922)	(18,586)
Closhig Stock	(21,022)	(10,000)
	1,258	(13,096)
	306,303	324,967

3. Contingencies and Commitments are unchanged since last published accounts.

A. SHOEB PIRACHA Director